

DC CHAMBER OF COMMERCE TRADE MISSION

TO THE BAHAMAS
APRIL 29– MAY 2, 2019

TRADE MISSION PROGRAMME BOOKLET

DC Chamber of Commerce

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DC Chamber of Commerce
DELIVERING THE CAPITAL



WHY THE DISTRICT OF COLUMBIA IS THE PLACE TO BE

#1 STRONGEST ECONOMY IN THE U.S.
Business Insider, 2018

#1 BEST U.S. TECH CITY FOR WOMEN
SmartAsset, 2018

#1 IN U.S. FOR GROWTH ENTREPRENEURSHIP
Kauffman Foundation, 2017

#1 STATE IN U.S. FOR ECONOMIC CONFIDENCE
Gallup, 2016

RESTAURANT CITY OF THE YEAR
Bon Appetit, 2016
14 Michelin Star Restaurants

TOP 10: BEST PLACES TO LIVE IN THE U.S.
U.S. News & World Report, 2018

#3 FITTEST CITY
American Fitness Index, 2018

DC WAS THE FIRST LEED PLATINUM CITY IN THE WORLD
U.S. Green Building Council, 2017

#1 MOST EDUCATED CITY IN THE U.S.
The Washington Post, 2016

TOP 10: GLOBAL CITY FOR FEMALE ENTREPRENEURS
The Dell Women Entrepreneur Cities Index, 2017

TOP 10: WALKABLE U.S. CITIES
Walk Score, 2017

#3 BEST PARK SYSTEM IN THE U.S.
Trust for Public Land, 2018

#4 MOST INNOVATIVE STATE
WalletHub, 2018

#1 US PUBLIC TRANSPORTATION SYSTEM
SmartAsset, 2017

TOP 3 NORTH AMERICAN MEETING DESTINATION
STR DestinationMAP, 2017

#4 STATE WITH THE LOWEST GENDER PAY GAP
National Woman's Law Center, 2018

#3 U.S. CITY FOR PROJECTED ECONOMIC COMPETITIVENESS IN 2025
The Economist, 2013

#1 STATE WITH THE FASTEST AVERAGE INTERNET CONNECTION SPEED
Akamai, Q1 2017

#3 CITY FOR TECH TALENT IN THE U.S.
CBRE Group, 2018

22.8 MILLION PEOPLE VISITED DC IN 2017
DestinationDC

For all these reasons and more, the District of Columbia is a great place to live, work, play and do business.

*Message from Jefferey Beckles
Bahamas Chamber President*

I am pleased to welcome President Orange and the entire delegation of the Washington DC Chamber of Commerce. Our Board and members are excited about the opportunity to meet, exchange ideas and to expand business and social opportunities between our two countries.

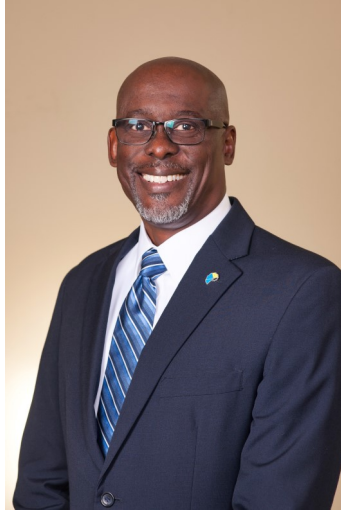
Last year, the Bahamas Chamber of Commerce & Employers Confederation lead a delegation to Washington, DC on a similar Trade Mission. During the visit, Memoranda of Understanding were signed between BCCEC and the Washington, DC and Baltimore Chambers. Both parties agreed that a reciprocal Trade Mission would be planned here in Nassau, Bahamas.

Planning commenced immediately and now we are honored to welcome a group to our country. The group intends to pursue business and trade opportunities here in The Bahamas. We are confident that this Mission will provide valuable outcomes for our mutual benefit.

To our Board of Directors, Members, our partners at the Washington DC Chamber, our local partners and exhibitors, and the hard-working team at the Bahamas Chamber of Commerce, we say a hearty thank you.

We know that you will enjoy your time here in The Bahamas and we look forward to strengthening our working relationship with you all.

Welcome to The Bahamas!



Linda Diane Mackey

Linda Diane Mackey was appointed Consul-General of the Commonwealth of the Bahamas in Miami on October 01 st , 2017 by Bahamian Prime Minister The Honourable Hubert A. Minnis.

Consul-General Mackey received her primary and secondary education at the Ridgeland Primary School and St. Anne's High School in Nassau. She continued her post-secondary educational studies in Business Administration at Meritus University in New Brunswick, Canada. The Consul-General served most recently as the President of a boutique real estate firm in Nassau. Her career has also seen her in prior managerial roles in the insurance and luxury clothing industries.



The Consul-General has a long history of involvement in the political spectrum of the Bahamas, first having joined the governing Free National Movement (FNM) Party in 1985 as a campaign worker. The Consul-General has worked every election since, including in 2012 as the Campaign Manager for the constituency of Killarney. She has risen through the ranks of the party having served as an Executive on the FNM Council, and as Deputy Treasurer.

The Consul-General is actively involved in both civic and religious organizations. She is passionate about assisting and mentoring youth and troubled teens. As an active member of New Providence Community Church, she is involved in numerous community assistance ventures. Mrs. Mackey is married Stephen Mackey, the Chief Executive Officer of MIP Bahamas, and is the mother to four adult children, and four grandchildren.

Yimaj (Steve) Abdulkadir

Mr. Yimaj Kalifa AKA Steve is Operations Manager /owner of Capital View General Construction Inc dba Mitchell Heating & Cooling (that provides HVAC, plumbing and electrical services). Mr. Kalifa received his degree from Northrop University in Business and Finance, and a degree from American University in Engineering.

As the Operation Manger of Capitol View General Construction Inc dba Mitchell Heating and cooling Mr. Kalifa has taken a hands-on approach to ensure quality service. He regularly oversees all bulk purchase of tools and equipment; schedule and verify upcoming projects.

Mr. Yimaj's work in the building industry did not begin as a general contractor. He started early as an apprentice to roofers, flooring contractors, plumbers, and electricians. He was even a lead framer and trim carpenter for three years before starting his own firm. Because of this, Mr. Yimaj works side-by-side with subcontractors and can quickly identify quality processes and remove those that are less than desirable. His expectations are high on every aspect of a home's assemblage, and with his extensive knowledge and background experience, those who work for him respect his knowledge and meet his standards.

In 2016 Mr. Kalifa took on the role of CEO for Mitchell Heating & Cooling when he purchased a well establish company in Colorado under Capital View General Construction Inc.—since then, Mr. Kalifa has been in charge of the day-to-day operations toward building the brand's presence in DMV area, which entails ensuring that standards and sales targets are being met on a quarterly basis.

Even after many years in the building industry, when asked, Mr. Yimaj admits that every part of the building process continues to inspire him with each new project he encounters. He will always enjoy stepping on to a piece of property, though it may be rough and undeveloped, and beginning to imagine, see, and define its underlying potential. Over a period of time, that area is soon developed into a work of art..., a beautiful demonstration of architecture, intriguing landscape, and interesting colors and textures that have come together to make a place of serenity for his customers. A place they can proudly call home.



Message from His Excellency Sidney Collie Ambassador of the Commonwealth of The Bahamas to The United States and Permanent Representative to the OAS

It gives me great pleasure to extend a warm welcome to all delegates of the District of Columbia Chamber of Commerce visiting our capital city Nassau, Bahamas for the 2019 DC Trade Mission.

The Commonwealth of The Bahamas is a Small Island Developing State (SIDS) and archipelago of over 700 breathtaking islands and cays, known for being one of the most beautiful destinations in the Caribbean. It is no wonder Astronaut Chris Hadfield referred to The Bahamas as the most beautiful place on earth from space.

Apart from our beauty, we are ranked as one of the leading nations that offer world class financial services and touristic hospitality. This is equally a result of our geographical proximity to the United States and our tax neutral policies. Our country has a longstanding history of parliamentary democracy with a highly skilled English-speaking populace, stable government and modern infrastructure which makes it a favourable destination for doing business.

Over the course of this week, as you engage in trade dialogue and learn of the diverse investment opportunities available, be assured that we are committed to making your investment vision become a reality.

Welcome to The Bahamas – An Investor's Paradise!



Ajay Madan
Chairman
DC Chamber of Commerce



It is with great pleasure that I bring greetings on behalf of the DC Chamber of Commerce Board of Directors. As a business sector we strive hard to work collaboratively with our stakeholders in the community, in local government, and internationally.

I would like to thank the participants of the 2019 trade mission for partnering with the DC Chamber of Commerce and for your continued support and engagement. I look forward to continuing the relationship building we kicked off last year with the Bahamas Chamber of Commerce & Employers Confederation and Ambassador H.E. Collie.

The District of Columbia is a world-class destination, however, much like the Commonwealth of the Bahamas, our economy is built upon more than our rich culture and history as the nation's capital. The District of Columbia is full of innovation and economic opportunities. If you are already doing business in the District of Columbia, THANK YOU! Your business matters to us. If we can assist you in growing your business, please contact us at the DC Chamber of Commerce.

Ajay Madan
 Principal & Chief Operating Officer
 OST

Sarah Humphrey

Sarah J. Humphrey is a licensed attorney in the District of Columbia and specializes in real estate and mortgage counseling.

In 2000, she moved to D.C. to pursue her Masters of Law in taxation from Georgetown University Law Center. Shortly after graduating, Sarah began her career in real estate, assisting families and individuals in meeting and/or exceeding their real estate goals. In 2008, Sarah received her loan originator license, and the following year, started investing in residential real estate in the District of Columbia.

Sarah has over 19 years of experience and continues to grow within the real estate industry. Her success is due to her ability to understand the real estate market, to think outside of the box, and desire to make her clients happy with their real estate purchases.

When asked about her experience as a first-time homebuyer, Circe Tourellos, stated, "Sarah was a great realtor, extremely resourceful and knowledgeable in guiding me through the purchase of my first home! She made herself available to teach me the ins and outs of this stressful process, making sure I understood clearly the pros and cons of any decision I was making... I would definitely recommend her services to others. As a matter of fact, I already have!"

It is her commitment, enthusiasm, and keen knowledge of the real estate industry and federal tax laws that have made her one of the most sought-after real estate consultants.

Sarah can be seen on the "Closer to the Nightlife" episode of HGTV's Designed to Sell. A nationally syndicated real estate show, that educates homeowners on the real estate market and how they can update their homes to receive top dollar on the sale of their investment.



Ronnette Meyers

Raised on the grounds of the Ramstein United States Air Force base in Germany, JLAN Solutions' Ronnette Meyers learned the importance of a strong work ethic at an early age. The dedication and hard work of men and women who devoted their lives to public service inspired her own commitment to public service, a commitment that led her to build an exemplary twelve-year Federal career.

The third-generation in a family of women entrepreneurs. She was raised on Ramstein Air Force Base, Germany and was inspired to enter the Federal government by the dedication and hard work of men and women, including her mother, who devoted their lives to public service.



A veteran of 12 years of Federal government service leading large-scale, multidisciplinary projects for the Federal Aviation Administration (FAA), the Office of Personnel Management and the U.S. Departments of the Navy and the Air Force, bringing them in on time and under budget.

An experienced government contracting executive who played a major role in growing JMA Solutions, a \$34 million company, where she managed multiple responsibilities while forging strong relationships with government customers, all while providing superior customer service.

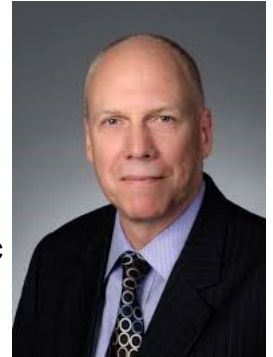
The founder of JLAN Solutions, an award-winning, woman-owned small business providing information technology, systems engineering, financial and business management, acquisition program management and training support to multiple customers in the Federal and District governments, as well as private sector customers.

A dedicated philanthropist who contributes her time and resources to improving educational and financial opportunities for youth and military families in need. She serves on the board of the Starz24 Foundation, established to provide enrichment to children through community events and youth programs. She also contributes to the Wounded Warriors, Luke's Wings, Project Giveback, GrantED, and many other charitable organizations.

Scott Kilbourn

International Business Development Committee Chair DC Chamber of Commerce

The DC Chamber of Commerce's International Business Development Committee aims to promote the District's export trading capabilities (both products and services) by providing access, connections, and resources, generating opportunities for cycles of business and economic growth. It is through initiatives such as this trade mission and exchange between the Bahamas Chamber of Commerce & Employers Confederation and the DC Chamber of Commerce that open new markets and provides a forum for key partnerships.



I have been honored to be apart of the planning and thank the Minister of the State for Grand Bahama, Hon. James Kwasi Thompson and the Ambassador of The Bahamas to the United States of America, H.E. Sidney Collie for their participation in last year's mission and for their continued championship of mutually beneficial opportunities that allows for economic growth.

All the best.

Scott Kilbourn
Principal
Perkins Eastman

Mayor Muriel Bowser

Greetings from Washington, DC!

On behalf of all Washingtonians, I am so pleased that the Commonwealth of the Bahamas, the Embassy of the Bahamas under the leadership of Ambassador H.E. Sydney Collie, and the Bahamas Chamber of Commerce & Employers Confederation are hosting this trade mission in partnership with the DC Chamber of Commerce.



Thank you for your hospitality and for welcoming our local business community's delegation of leaders to the Bahamas.

Washington, DC has the talent, plans, skills, and commitment to keep companies moving forward, and it is my hope that together we can find avenues to grow and develop valuable mutual relationships and economic opportunities.

From iconic monuments and memorials to vibrant neighborhoods with character and charm, Washington, DC is a world-renowned and international city that has been recognized as a top-tier investment market for international, national and local investors and entrepreneurs. We offer all of the perks of a world-class destination: excellent dining; renowned museums; unrivaled entertainment; and cultural attractions.

I invite you to bring your friends and family, your next business venture, and next international investment to Washington, DC—let us help you make inroads and pathways into new markets here, our nation's capital. Washington. DC!

Rasheed Walters

Rasheed was born and raised in Boston, Massachusetts. Both of his parents are immigrants from Barbados and Trinidad & Tobago. He started his undergraduate education at Morehouse College in 2014, and finished his B.A. at the University of Massachusetts Boston, graduating in 2017. Rasheed worked for Mayor Marty Walsh in 2015-2017, functioning in a variety of offices in Boston's city government that included international relations, diversity, scheduling, constituent services, and advance. Before getting into the Impact Investing and Venture Capital space, Rasheed started Supreme Fire Prevention LLC in 2017, which provided homeowners, landlords, and realtors, code compliance consulting, and code compliant smoke detector installation.

Rasheed is currently a Fellow at the New England Impact Investing Initiative (NEIII) located in Boston, Massachusetts. Rasheed is starting a Venture Impact Investment firm Caribbean Capital Connection (C.C.C.), which will serve as an intermediary company that will bring millions of dollars of investment to the Bahamas and the Caribbean. Caribbean Capital Connection's investment niche will be agriculture. Through our agriculture investments, we plan to provide great financial and social returns, debt-free stimulation for the economy of the Bahamas, substantial growth in exports, and healthy organic food quality for the Bahamian and Caribbean people to enjoy.

Sir Lynden Pindling, once said "There are many people in the Bahamas who are participants in and interested in economic development of the Bahamas. Not all of them, however, are cognizant of or interested in the economic and social welfare of the Bahamian people." Caribbean Capital Connection plans to establish in the Bahamas, economic development that is invested in the social, and economic welfare of the Bahamian people



Michael Smith

Mr. Michael Alexander Smith is the President and CEO of Smith and Sons, LLC, an infrastructure company. Mr. Smith graduated from Howard University in 1973 where he received a B.S. in Biology/Chemistry. He later went on to receive an MBA at Southeastern University 1986 and completed the Goldman Sachs 10KSB program at Johns Hopkins University in 2017. His professional resume includes IT positions in critical arenas; consulting for KPMG, educational arena with the American Council on Education, Georgetown University, and Howard University. Mr. Smith, later, entered the aerospace field with Boeing and the Communication Satellite Corporation.



Smith and Sons was founded in January of 1984 as a facility maintenance company by Reverend Raymond Alexander Smith and his son Michael. Since its inception, Smith and Sons has evolved to include: Facility Maintenance, Utility and Security divisions. The Utilities Division installs underground water infrastructure. The Facility Maintenance Division maintains plumbing, HVAC, electric and performs general maintenance. The Security Division provides security assessments, threat detection solutions, lock & key management solutions, and off-the-grid energy solutions.

As the President and CEO of Smith and Sons, LLC, Mr. Smith has catapulted his organization into the future by recognizing opportunities for growth and development. Michael has cast a vision for Smith and Sons and works tirelessly alongside his executive team and company stakeholders to make it a reality.

Mr. Smith is very active in his community and church. He was past President of the Saxony Apartments during its acquisition of the 160-unit apartment building and conversion into cooperative housing in Adams Morgan, Washington, DC. Mr. Smith serves on the Small Business Committee and the International Committee at the D.C. Chamber of Commerce. In 2014, Mr. Smith was recognized as the National Utility Contractors Association of D.C. Member of the Year where he serves on the Government Relations Committee and the Safety Committee. He is co-chairperson of the Innovations Committee at Andrew Rankin Memorial Chapel



Phil Mendelson
Chairman

COUNCIL OF THE DISTRICT OF COLUMBIA
1350 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

Office: (202) 724-8032
Fax: (202) 724-8085

April 29, 2019

Message from the Chairman of the Council of the District of Columbia:

On behalf of the Council of the District of Columbia, it gives me great pleasure to wish both the DC Chamber of Commerce and the Bahamas Chamber of Commerce and Employers Confederation well for what I know will be an informative, productive and enjoyable trade mission. I know both groups have worked tirelessly to ensure its success and create opportunities for both jurisdictions to learn from each other and explore common interests.

I also would like to acknowledge and thank the Commonwealth of the Bahamas Prime Minister, the Honorable Hubert Minnis; Ambassador to the U.S. and Permanent Representative to the OAS, the Honorable Sidney Collie; the Bahamian Governor-General, Dame Marguerite Pindling; and the fine residents and establishments of Nassau, New Providence for their generous hospitality.

As the legislature, and therefore chief policy-making body for the District of Columbia, the Council's mission is to provide strong, innovative and effective leadership for the benefit of residents and businesses across the city. We are not just the nation's capital, but a growing economy that offers robust resources to international partners, like the ones we have, and hope to build, with the Commonwealth of the Bahamas.

May this trade mission continue to spark dialogue, synergy and investments for both Washington, D.C. and the Bahamas.

Sincerely,

Phil Mendelson



COUNCIL OF THE DISTRICT OF COLUMBIA

THE JOHN A. WILSON BUILDING
1350 PENNSYLVANIA AVENUE, NW
WASHINGTON, D.C. 20004

KENYAN R. McDUFFIE
Councilmember, Ward 5
Chair Pro Tempore
Chair, Committee on Business and
Economic Development

Committee Member
Finance and Revenue
Labor and Workforce Development
Transportation and the Environment
Recreation and Youth Affairs

April 28, 2019

Message from the Chair Pro Tempore of the Council of the District of Columbia:

As Chairman of the Committee on Business & Economic Development and Chair Pro Tempore of the Council of the District of Columbia it is always a pleasure to address investors and job creators. I am delighted to wish the participants of this week's trade mission great success in making new connections and partnerships.

I appreciated being a part of the dialogue with the DC Chamber of Commerce and the Bahamas Chamber of Commerce and Employers Confederation during last year's trade mission in the District of Columbia. Unfortunately, I am unable to participate in this year's return trade mission to Nassau, New Providence as we are in the middle of our appropriations session at the Council of the District of Columbia and I have Committee duties and budget votes to address.

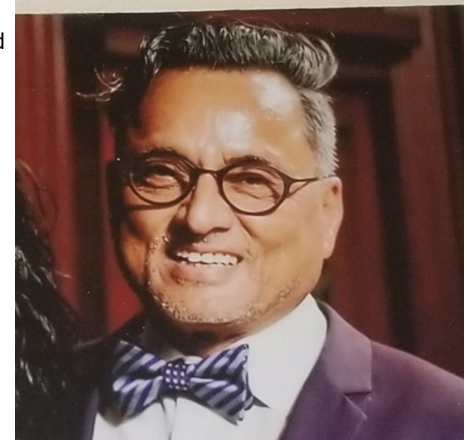
I would like to thank the Hon. James Kwasi Thompson, Minister of State for Grand Bahama, and H. E. Sidney Collie, Ambassador of the Bahamas to the United States of America for their time and commitment in exploring opportunities for growth and investment between the District of Columbia and the Bahamas.

Sincerely,

Kenyan R. McDuffie

Kal Bhatti

Mr. Bhatti is the CEO and President of Mimar Architects & Engineers, Inc. (MIMAR), an award winning, full service architecture and engineering firm based in Baltimore, MD. Formally founded in 1994, Mr. Bhatti has spent 38 years developing MIMAR into a thriving headquarters focused on providing quality, efficient, and affordable services both nationally and internationally. His expertise encompasses transit/transportation, aviation, commercial retail, institutional, educational, and government facilities, securing several contracts with federal, state, local, and private owned entities.



Licensed as an architect within several states including the State of Maryland, Mr. Bhatti is confident in his belief that MIMAR can bring valuable guidance and support to clients regardless of sector. As owner of Mimar Ponte Mellor of DC and Mimar Ponte Mellor, Inc., P.C. Kal has been rapidly expanding his leadership expertise along the east coast. In addition to being awarded the Citizen Architect Award from the American Institute of Architects (AIA), Mr. Bhatti has continuously been recognized as a leader in the A/E industry, working to make MIMAR a household name across all sectors. On this latest international trip with the DC Chamber of Commerce, he is particularly interested in providing airport design, hospital/health care design, retail design, and educational design. He firmly believes that the strongest businesses continually seek ways to increase their wisdom and knowledge, building lasting relations across industries and borders.

Janice Adams

Jan Adams held the rank of Chief Master Sergeant before retiring from the United States Air Force, after 24 years of outstanding service. From 1984 to 1987 she was a member of the United States Air Forces in Europe, Inspector General Team. From December 2000 to August 2009, Ms. Adams worked as a contractor supporting the Federal Aviation Administration's (FAA), System Operations Program office (previously AUA-700). She founded JMA Solutions in 2005. Since then, she has grown the company through hiring outstanding staff who assist the FAA and other clients in the areas of acquisition planning, air traffic management, financial management, information technology, program and project management, professional and technical training and software engineering. She currently has 130 full time employees and over 40 percent of her workforce are prior military.



Ms. Adams is very active in the community. She serves as a board member for Washington Redskins Corner Back, Josh Norman's Starz24 charity organization. She is a member of the Air Traffic Control Association and a corporate partner of the D.C. Adopt-a-School program. In 2017, Ms. Adams was appointed by the Mayor of D.C. to be a trustee on the District of Columbia's Retirement Board providing fiduciary responsibility toward the investment of retirement funds for D.C. teachers, firefighters and police. She is a board member of the D.C. Chamber of Commerce and the Mamie Mallory Education and Scholarship Foundation.

Under her leadership, JMA Solutions has won numerous awards that include ATCA's Small and Disadvantaged Business Award, INC. 5000's Fastest-Growing Private Companies in America, the DC Chamber of Commerce's Community Impact Award, The Washington Post's Top Workplaces for the D.C. area, Washington Business Journal's Minority Business Leader of the Year (2017), and the Disabled American Veterans' Small Employer of the Year Award.

Ms. Adams was profiled in O, The Oprah Magazine (2018), Entrepreneur Magazine (2018), Forbes Magazine (2016) and is also an original corporate contributor to the National Museum of African-American History and Culture. In 2018, her philanthropic efforts included supporting over 50 charitable foundations including the National Down Syndrome Foundation, USO, the Air Force Association, the Arena Stage and the Disabled American Veterans of America.

Ms. Adams is a graduate of the Community College of the Air Force. She is the mother of two, grandmother of seven and great grandmother of seven.

Ms. Adams has been selected to be inducted into the Washington, DC, Hall of Fame in April 2019.

*Itinerary***Monday, April 29, 2019:**

4:00 PM - Delegation Arrive:
Nassau, New Providence 4:00 PM

6:00 PM – 7:30 PM: Welcome Networking Reception
(Luciano's of Chicago)

Tuesday, April 30, 2019:

9:30 AM – 10:30 AM: Call on the Governor General
(VP Rutherford-Ferguson, CEO Beckles, Mrs. Morley will represent the BCCEC)
(See Dress Code Protocol)

11:30 AM – 2:30 PM: Presentations from leading private and public sector representatives and B2B meetings with various industries and private entities
(British Colonial Hilton)

2:30 PM – 3:30 PM: Private Networking Luncheon Reception (British Colonial Hilton)

4:00 PM – 5:00 PM: Tour of The Pointe

Private/Personal Leisure Activities including further B2B Sessions if needed

Afternoon & Evening Free Time in Nassau

Wednesday, May 1, 2019:

8:30 AM – 9:30 AM: Call on the US Embassy –
Bahamas Chamber of Commerce Conference Room

10:00 AM – 4:00 PM Tours of selected sites
(40 minutes at each location) including Lunch:

- Baha Mar
- Arawak Port Development
- Pompey Museum
- **Lunch @ Lukka Kairi – 1 hour**
- National Art Gallery of the Bahamas
- John Watlings

6:30 PM – 9:00 PM – DC Delegation Dinner with
Bahamas Chamber and Government Officials – TBD

Thursday, May 2, 2019:

9:00 AM – 10:30 AM: Tour of Graycliff Humidor

11:00 AM – Delegation Arrival at LPJA;
Delegation - Departure: 1:25pm

Emmanuel Bailey

Emmanuel Bailey is President and Chief Executive Officer of DC09, LLC (A Joint Venture with INTRALOT, Inc. - the third largest Global Gaming Company). As the only minority operator of a U.S. Lottery System in the \$87 Billion U.S. Market, Mr. Bailey has direct overall vendor management responsibility for the District of Columbia Lottery, managing a \$250 million annual book-of-business.

Mr. Bailey has over 25 years of management experience working in positions of Public Trust in Fortune 500 companies, State and Federal Government Agencies such as, Department of Defense, General Services Administration (GSA), Federal Bureau of Investigations (FBI) and Alcohol, Tobacco and Firearms (ATF), U.S. Census Bureau, U.S. Department of Energy, District of Columbia Lottery, etc. Mr. Bailey worked for Secondary Mortgage giant Fannie Mae for 15 years and served as Vice President in his last Executive role.

Mr. Bailey is committed to improving the lives of Children. He currently serves on the Board of Directors of the Greater Washington Urban League, is a past Executive Board Committee Member of the Greater Washington Boys & Girls Club of America and former Chairman and President of the Board of Directors for the Kevin Durant Charity Foundation.

He holds a BA from Eastern Kentucky University and an Executive MBA from the University of Maryland Robert H. Smith School of Business. Mr. Bailey currently resides in Maryland with his son, Emmanuel.



Donald Dinan

Donald R. Dinan focuses his practice on international business and trade. He works extensively in international trade law, including Trade Dispute Resolution before the U.S. International Trade Commission (ITC), particularly in protection of intellectual property rights, the Department of Commerce (antidumping and countervailing duty cases), unfair trade actions, the U.S. Trade Representative (USTR) and in federal courts including the Court of International Trade. He also works on import and export licensing matters, customs enforcement, and international business transactions. In addition, he focuses on federal court litigation, transnational litigation and international arbitration. He represents numerous clients in the District of Columbia, including local government entities, in civil and commercial litigation in the courts of the District of Columbia. He is the former Director of the Unfair Import Investigations Division of the ITC, which administers the enforcement of Section 337. Prior to becoming Director, Mr. Dinan was the Deputy Director, Chief of the Patent Branch and he also served a number of years as a Commission Investigative Attorney in the Section 337 Division.



He was a member of the task force that wrote the original Rules of Practice and Procedure that govern Section 337. He also served on the joint committee between the Division and the Office of Administrative Law Judges which wrote the enforcement rules governing Section 337. He has served as lead counsel on a number of important 337 investigations, including: color televisions from Japan; copper rod rolling machines from Germany; steel rod rolling machines from Germany; the Rubik's Cube cases; diamond coated machine parts from Germany; gear couplings from Canada; and most recently, TSA locks from China.

About the DC Chamber of Commerce

For 80 years, the DC Chamber of Commerce has served our community and played a key role in advocating for business in Washington, DC. With more than 1,400 member companies, the Chamber represents businesses of all sizes and industries and the hundreds of thousands of individuals they employ.

As the 'Voice of Business' in the nation's capital, we work together with our businesses and community leaders to strengthen the local economy and make the Washington, DC a better place to live, work and do business. We are committed to delivering the capital to businesses and citizens by leveraging relationships with key contacts in the local and Federal governments in addition to private partnerships to continue to improve the quality of life for all.

The DC Chamber's mission is to be the most valuable resource and leading advocate for businesses throughout the District of Columbia. Our advocacy, policy and thought leadership help us ensure the city's competitiveness, attract new investments and residents as well as promote growth and prosperity for business. Through our programs and benefits, we keep our members informed, educated and connected. Our goal is to continue to create innovative opportunities such as the Bahamas Trade Mission to advance our members.

About the Trade Mission

The purpose of the DC Chamber of Commerce trade mission to the Bahamas is to promote greater collaboration and business activity between Washington, DC, Bahamas Chamber of Commerce and Employer Confederation and the Bahamas business communities. The mission will provide Chamber businesses the opportunity to meet with potential customers and partners to help build their understanding export capability in targeted industry sectors. The combination of business (B2B) matchmaking, networking during various events will help participants with access to and strategies for expanding their business in the Bahamas commercial markets.

This mission is part of a Memorandum of Understanding (MOU) with the Bahamas Chamber of Commerce and Employer Confederation. This agreement represents a commitment by both business groups to encourage trade between Washington, DC and the Bahamas. It is our hope that the mission will foster direct investment and create opportunities for new and innovative investment strategies in the region.

The Honorable Vincent B. Orange, Sr.

The Honorable Vincent Bernard Orange, Sr. became the President and Chief Executive Officer of the District of Columbia Chamber of Commerce on August 15, 2016.

Prior to Mr. Orange joining the DC Chamber of Commerce, he was an at-large member of the Council of the District of Columbia having won a special election on April 26, 2011. He was re-elected to a four-year term on November 4, 2012 and served as the chairman of the Committee on Business, Consumer, and Regulatory Affairs. From 1999 to 2007, Vincent Orange, Sr. served two-terms as the Ward Five Councilmember. From 2001 to 2007, he served as chairman of the Committee on Government Operations with oversight over twenty-three agencies including the Office of the Mayor, City Administrator, Inspector General, Chief Technology Officer and Contracts and Procurement. He also served as co-chair of the Committee on Special Education.

Vincent Orange's accomplishments include championing the passage of the 2016 emergency legislation to implement a minimum wage of \$15.00 per hour for District workers, the living wage of \$13.60 per hour, the minimum wage and five days of sick leave pay for tipped wage workers, enactment of the wage theft law, a smoking ban within twenty-five feet of a playground, recognizing by law the American Sign Language in the District, adding gender identification or expression to the list of protected classes under the DC Human Rights Act, establishing the Office of African Affairs, protecting pregnant workers' rights, securing economic development and recreation centers for Ward 5, introduced and championed the legislation that created the District's only public holiday, April 16 - District of Columbia Emancipation Day, which was approved in 2005, and much more.

Vincent Orange is an attorney and a certified public accountant. He earned a Bachelor of Science in business administration and a Bachelor of Arts in communications from the University of the Pacific, a Juris Doctor's from Howard University School of Law, and a Master of Laws in Taxation from Georgetown University Law Center. He also earned two certificates from the Harvard University John F. Kennedy School of Government for Senior Executives in State and Local Government, and for Crisis Management: Preparation, Performance, and Leadership.

*Denise M. Zannu*

Denise Zannu started as a "kitchen chemist," making natural products like soaps and candles for her co-workers, friends and family. Using her knowledge of herbs and aromatherapy, she crafted creations that were healthier for their skin and elevated their emotional wellbeing. Zannu focused her passion and drive to launch Black Mermaid's Bath & Body. The company's purpose is help people have healthy, beautiful skin – naturally.



Black Mermaid provides an alternative skincare solution in natural, simple, safe products that reduce the symptoms from skin issues using natural, organic, and essential oils. Black Mermaid believes in using the freshest, natural ingredients without additives or preservatives. Black Mermaid's serves B2B – retail, wholesale and private label to natural product stores and venues, retail and gift venues, spas – front and back of the house, and boutique hotels.

After being featured in the Atlanta Journal Constitution and the Atlanta Business Chronicle, Black Mermaid's Bath & Body startup success solidified with Zannu winning the Gwinnett Chamber's Amazing Entrepreneur Contest in 2014. Since then, Black Mermaid and Ms. Zannu have been featured in magazines and blogs including Small Business Trends and Skin Inc. and served as national spokesperson for Sage, accounting firm.

This was the perfect time to launch, the Poseidon Men's Collection. Poseidon is making its mark in the industry, becoming one of the country's leading natural men's grooming and skincare line carrying the same natural, high-performance alternative as the parent company.

Ms. Zannu is a member of the Georgia Department of Agriculture's Georgia Grown Program and has been awarded the Metro-Atlanta Export Challenge Grant in 2019 to further the company's export endeavors.

With over 25 years of experience in education, business, and entrepreneurship, Zannu credits the company's continued growth and success to her willingness to be open to opportunities and her commitment to high quality without compromise.

Like the mythical black-tailed mermaids whose compassion saved sailors, Zannu uses the natural elements of the earth and water to help you feel beautiful, naturally!

Chris Gardiner

Chris Gardiner is the Founder (1987) and president of GKA, P.C., a certified public accounting and consulting firm domiciled in the District of Columbia. Both the Firm and Mr. Gardiner have received commendations from the Mayor and City Council of the District of Columbia for services rendered to the city, and from several Federal Government Agencies, including the U.S. Department of Human Services and the U.S. Department of Agriculture.



Mr. Gardiner was educated in the Bahamas, England and the United States. He is a British Chartered Accountant and a member of the American Institute of Certified Public Accountant. He has a master's degree in Taxation. He has served as Chair of the District of Columbia Mayor's Advisory Commission on Caribbean Community Affairs; as Treasurer of the Board of Directors of Howard University Hospital; as Treasurer of the Board of Directors of the Public Benefit Corporation (Parent company of DC General Hospital); as Secretary/Treasurer of the Board of Directors of the Greater Washington Society of Certified Public Accountants; as Treasurer of the Board of Directors of The Centre for Development and Population Activities, a non-profit organization promoting gender equality in various African and Asian countries; as Co-Founder and Chair of the Caribbean-American Political Action Committee, an organization dedicated to advancing the political agenda of Caribbean-Americans residing in the Greater Washington, DC area (the DMV); as a member of the Council of the Woodrow Wilson International Center for Scholars, the Nation's "key non-partisan policy forum for tackling global issues through independent research and open dialogue;" and as Chair of the Not-For-Profit Hospital Corporation (parent company of United Medical Center, the District of Columbia owned hospital).

Mr. Gardiner currently serves as Chair of the Advisory Board of the District of Columbia Health Benefit Exchange Authority (the administrator of "Obamacare" in the District of Columbia). He is also a Co-Founder and Chair of Legacy Political Action Committee, an organization dedicated to promoting the political interest of small businesses in the DMV.

Mr. Gardiner is a recipient of the 2015 District of Columbia's Caribbean Community Recognition Award for "exceptional service to the Caribbean community of the District of Columbia." He is a life member of Leadership Greater Washington, an organization of political, cultural, and business leaders in the DMV. He is a playwright, with four plays produced in the District of Columbia, three in Maryland, and two in the Bahamas. He is the father of two sons, Michael, a CPA, and Kevin, an attorney.

Vincent Orange has received numerous awards and recognition-including the 2018 induction into the Washington, DC Hall Of Fame Society, the 2017 induction into the DCTV Hall of Fame, the 2017 and 2016 Washington Business Journal Power 100 Recognition, the Prince Hall Lodge No. 14 - 2017 Life Time Achievement Award, the 2016 Certified Business Enterprise Award for championing the establishment of "a one billion dollar expendable budget for goods and services" to be spent with District of Columbia businesses, the 2016 Sigma Delta Tau Legal Fraternity, Inc. Outstanding Service Award for career accomplishments promoting excellence in the study, practice and judicial processes of the law, and the 2016 Ready, Willing & Working Award for having a positive and lasting impact on the lives of the District of Columbia Clean Teams.

Vincent Orange Sr. is a life member of Alpha Phi Alpha Fraternity, Inc., a Prince Hall Affiliated Mason, a member of Leadership Greater Washington class of 2004, and a member of Metropolitan African Methodist Episcopal Church located in Washington, DC.

Vincent Bernard Orange Sr. is married to Gwendolyn Evans-Orange and has three children, Vincent Jr., Paul Wesley and Jannie Elizabeth Orange, and one granddaughter, Layla Elizabeth Orange.

Jefferey Beckles

Born in the historic community of Chippingham, Jeffrey N. Beckles began his quest toward excellence at an early age, formulating a life slogan that has stuck with him to this day: “Excellence is not just the thing you do, it’s a way of life”.

After completing his education at the College of The Bahamas, Tennessee Temple University and PGA School of Business, Beckles joined the tourism hospitality sector where he has held several senior management positions with major international hotel/casino/golf operations. Among them were Bahamas Princes Hotels & Casino, PGA Tour Marketing, Atlantis Resort & Casino, One and Only Ocean Club, The Jacharic Group of Companies and the National Sports Authority.

After joining the team at the National Sports Authority in 2012, Beckles led the charge in placing The Bahamas on the world stage as a global host for international sporting events and conferences. These included but are not limited to the IAAF World Relays, the International Civil Aviation Organization Conference and IDB Conference. He served as Chair for the FIFA 2017 Beach Soccer World Cup which won FIFA’s top globally recognized award for the “Best Beach Soccer Event for 2017” after being hosted in The Bahamas for the first time. In 2018 Beckles’ passion for business and his desire to see his country become a thriving part of a globalized world propelled him to the position of Chief Executive Officer at the Bahamas Chamber of Commerce and Employers’ Confederation.

Beckles looks forward to continually contributing to a stronger, better Bahamas. He is an avid cyclist, golfer, and family man. Married to Sonia Wallace-Beckles, he is father to four children and believes that the way to leave a legacy is to invest in family life.



Benjamin Wells

Mr. Benjamin Wells has over 30 years of work experience with some of the world’s leading global companies. Mr. Wells has continually demonstrated his ability as a leader, an innovator, and a visionary. He has designed business development strategies to increase financial growth and create new job opportunities. Armed with an Electronic Engineering Technology degree, from RETS Technical Institute, and most recently completed a mini-MBA course at Georgetown University’s McDonough School of Business, he has a disciplined work ethic and gifted with an entrepreneurial spirit. Mr. Wells has been able to create new opportunities, construct viable plans, and bring together disparate entities to reach successful goals.



Mr. Wells has honed his skills in several management positions at Northrop Grumman, Hewlett Packard, Verizon Communications, Siemens and as President of Crescent Guardian.

At Siemens, he initiated a first of kind venture that resulted in a \$1 million scholarship fund from the Siemens Foundation to the Thurgood Marshall Scholarship Fund and the United Negro College Fund.

He also led the first Siemens Corporation Diversity Council as chair; in this role, he established the charter, set the direction for how the council would operate in the United States. He worked very closely with specific demographics to achieve greater visibility and measurable business outcomes and consistently met targets. Mr. Wells was instrumental in increasing participation across the demographic groups: African American, Hispanic, Asian (far east and Indian) and Women.

Mr. Wells is currently, Senior Vice President / Chief Operating Officer at Smith & Sons, LLC. Smith & Sons, LLC is a 35-year-old infrastructure innovation company, that provides innovative solutions in the area of Public Utilities, Facility Management, and Security Solutions. In this role, Mr. Wells’ responsibilities include the day-to-day managing of operations, financial management, and market penetration business strategies. Mr. Wells was instrumental in getting media attention in the Washington Business Journal and NBC, where they highlighted Smith & Sons, LLC innovative solutions and their impact in Washington, DC.

Mr. Wells has long been an active member of the community and active church leader in the Metro Washington, DC-Maryland-Virginia area where he and his family live. He was a recipient of several awards for his excellence in business and service to others, including Verizon’s President’s Leadership Award, Founders Award from the Thurgood Marshall Scholarship Fund. He has served on several boards and been involved in community mentoring of youth and coaching families with his wife, Kim of 28 years. He is the proud father of three adult children.

Astra Armbrister-Rolle

Mrs. Armbrister- Rolle is a fundraising professional in the non-profit sector specializing in annual giving management, prospect development and donor stewardship. She is a graduate of McMaster University in Hamilton Ontario Canada and a member of the American Association of Fundraising Professionals.



In her prior role as Director of Development, Mrs. Armbrister- Rolle managed the portfolios of implementing the Bahamas National Trust's (BNT) fundraising strategy, overseeing membership and grants programmes, coordinating volunteer leadership for the BNT's fundraising efforts and major campaigns. Since returning to The Bahamas Mrs. Armbrister-Rolle has served as a council member for the FNM Torchbearers Youth Association and is an active member of The Bahamas Toastmaster programme. Embracing her family heritage and as a descendant of Acklins Island Mrs. Armbrister-Rolle is an executive member of the Acklins Trade and Development Association and a member of the Lovely Bay Development Association where the work of both organizations assists the residents of Acklins Island with economic opportunities and seeks to develop the island. Her hobbies include public speaking, cooking and reading.

After leaving The Bahamas at the tender age of 15yrs Mrs. Armbrister-Rolle made a promise to her parents and family to return home and help to make The Bahamas a better place. She firmly believes that in order to see the change we desire, you must first make the commitment to be the change you wish to see.

Lawrence S. Cartwright

Lawrence Sheldon Cartwright, was born in Gray's Long Island, The Bahamas to Delbert Cartwright and the former Emma Wells.

He received his early education at Gray's and Buckley's Public Schools where he sat and passed the Bahamas Junior Certificate in eight subjects and later earned his teaching certificate from The Bahamas Teacher's College in 1968. Correspondence courses with the London based Rapid Results College afforded him passes in five General Certificate of Education subjects and he completed a Bachelors of Arts degree in Education Administration at the University of the West Indies (UWI) in 1980.



Mr. Cartwright served 33 years as an educator and ended his career as principal of NGM Major High School, Buckley's, Long Island after serving as Assistant teacher for five years at CC Sweeting Senior High School, Nassau, 7 years as Head Master of Salt Pond All-age School, Senior Master at NGM Major High for one year, Principal of Glington's All-age School for 5 years and closed his career after 13 years at NGM Major High. During his teaching years Mr. Cartwright also practiced agriculture and after retiring at the age of fifty-one, he extended his farm to cultivate bananas, vegetables and citrus until 2002 also rearing livestock. Additionally, he dabbled in commercial fishing during the period 1999 to 2001, at which time he decided to enter politics.

He represented Long Island as the Member of Parliament from 2002 to 2012 during which time he served on the Parliamentary Public Accounts Committee and a Select Committee to look into Generation Lands 2002-2007, and served as the Minister of Agriculture and Marine Resources with responsibility for Cooperatives and Small Businesses and as a member of the National Economic Council from 2007 to 2012.

This son of Long Island has always indulged in outdoor activities and became an active participant in the Long Island Sailing Club shortly after the initial regatta of 1968, serving in positions of Timekeeper, Assistant Secretary, Secretary, Vice Commodore, Commodore and currently serves as Chief Statistician for the annual Long Island Regatta.

Mr. Cartwright, who is a sports enthusiast, coached volleyball teams at CC Sweeting and during the Bahamas Games, is the co-founder of the Long Island Sports Council, Long Island Softball Association and the Earlie Knowles Memorial Regatta for juniors.

He also co-founded the Long Island Anti-drug Committee and coordinated Hands across The BAHAMAS on Long Island.

He presently serves as the Catechist of St. Theresa's Anglican Church, Vice President of St. Paul's Anglican Church Men, Advisory Council member of the Free National Movement, member of St. Paul's Parish Vestry and the Diocesan Council of the Anglican Diocese of The Bahamas Turks and Caicos Islands.

These days he spends his spare time enjoying the grand children, cultivating herbs and vegetables, reading and surfing the Internet.

He is married to Theresa Antoinette "Ann" Cartwright and the couple have three sons, Graeme, Marvin and Cleophus.

Margaret Singleton

Margaret Singleton is Vice President of Contracts and Programs at the DC Chamber Commerce where she has overall strategic and operational responsibility for all external program grants and contracts. This position has broad responsibility and fiscal oversight of externally funded programs and leveraging business development opportunities to expand the capacity and pipeline to increase and diversify revenue sources.



Currently, she focuses on enhancing the Chamber's economic development strategy in the areas of international business development assistance; education and awareness for small businesses on DC Health Link; and leveraging promotions of the city to international visitors and conventions. Ms. Singleton is the lead team member in planning and developing the framework for industry sector policy forums in partnership with public and private organizations.

Previously she served as Interim President & CEO of the DC Chamber of Commerce, while the Chamber undertook an executive search for the position. During this time, she maintained collaborative working relationship with key business and public policy organizations and regional chambers. She also directed the assessment of the needs and interests of the 1,400 members and partners.

During her tenure with the DC Chamber, Ms. Singleton developed and implemented the Executive Leadership Development Program for high growth small and medium sized companies; Mentor Protégé Program (StrA-Part) for small to midsize information technology companies and coordinated several business summits and access to capital forums.

As Executive Director of the DC Chamber of Commerce Foundation, she managed a full service business resource center that provided no-cost consulting and access to financing to over 300 DC based businesses annually, and worked closely with the Office of the Deputy Mayor for Planning and Economic Development and DC Department of Housing and Community Development to ensure that the Center met its contract performance targets and financial metrics.

Under her chairmanship of the 2013 Mayor's Certified Business Enterprise (CBE) Advisory Group regulatory recommendations were developed to strengthen the CBE program for the District's small businesses. She has served as a member of the DCRA DC Business Regulatory Reform Taskforce and U.S. Chamber of Commerce Council for Small Business. She is a member of the Walter Reed Local Redevelopment Authority and Community Advisory Group.

Ms. Singleton earned a Bachelor's of Science Degree and a Masters in Urban Studies from Howard University. She is a graduate of Leadership Greater Washington and the Regionalism Sustainable Development Fellows Program with the American Chamber of Commerce Executives.

Erika Wadlington

Ms. Erika Wadlington has served as the Director of Public Policy & Programs for the DC Chamber of Commerce since January 2015, where she coordinates the organization's policy agenda and government affairs strategy aiming to make the District one of the best places to grow and start a business. Additionally, Ms. Wadlington supports the DC Chamber's government contracts and serves as the liaison to local media and external partners.



Prior to being an advocate for the District's business community, Ms. Wadlington worked for the Council of the District of Columbia where she was Committee Director for the District of Columbia City Council's Committee on Education under the Chairmanship of former Councilmember David A. Catania. As committee staff, Ms. Wadlington managed the Committee's legislative and oversight agenda and led the Committee's legislative research projects which resulted in the drafting and passage of bills to end social promotion; promote student attendance accountability measures; and provide autonomy for the District's State Board of Education. Erika Wadlington started in the City Council as a Legislative Assistant working on education policy under former Chairman Brown, and subsequently the education advisor to Chairman Phil Mendelson. Within two short years, she rose to a senior advisory position and one of the youngest Committee Directors in the Council. Before joining the DC Council Erika worked for nearly five years, as the Advocacy & Outreach Director for Friends of Choice in Urban Schools (FOCUS), where in addition, to legislative research and direct advocacy she led the nonprofit's student, parent, and stakeholder organizing work.

Prior to working in education, Erika was the Program Assistant for the Coalition for Nonprofit Housing and Economic Development in Washington, DC. Erika graduated from Howard University with a Bachelors in Political Science where her concentration on community development and focus on social policy inspired her to be a catalyst for change and to encourage others to build capacity in their communities. Erika has a Master's Degree in Legislative Affairs from The George Washington University and in her spare time, she is a tutor and mentor for young girls in foster care. She is currently an appointed member of the DC Commission on Educational Opportunity for Military Children. She resides in the Takoma neighborhood in Washington, DC and continues to be a leader in her community through policy and service.